EXHIBIT G

1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE EASTERN DISTRICT OF VIRGINIA
3	RICHMOND DIVISION
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6	ePLUS, INC. : Civil Action No. : 3:09CV620
7	vs. : 3:09CV620
8 9	LAWSON SOFTWARE, INC. July 28, 2010
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11	COMPLETE TRANSCRIPT OF THE MOTIONS HEARING
12	BEFORE THE HONORABLE ROBERT E. PAYNE
13	UNITED STATES DISTRICT JUDGE
14	APPEARANCES:
15	Scott L. Robertson, Esquire
16	Michael G. Strapp, Esquire Jennifer A. Albert, Esquire
17	Goodwin Procter, LLP 901 New York Avenue NW
18	Suite 900 Washington, D.C. 20001
19	Craig T. Merritt, Esquire
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22	Counsel for the plaintiff
23	
24	Peppy Peterson, RPR Official Court Reporter
25	United States District Court

- 1 anybody on 101 -- 112, description, enablement, and
- 2 indefiniteness, because Hilliard didn't opine on those issues.
- 3 Is that a correct assertion, in your view?
- 4 MS. STOLL-DeBELL: Yes, I think it is.
- 5 THE COURT: So in essence what you are asking me to
- do is to grant judgment for you because they had their foot off
- 7 base, i.e., they're going to be at the point where they don't
- 8 have any testimony, and a Rule 50 motion would have to be
- 9 granted at the end of the case, and we'd be going through all
- 10 this for nothing insofar as they're concerned, and so I think I
- 11 understand. Is there anything else that you've got to argue?
- MS. STOLL-DeBELL: No, I don't think so.
- 13 THE COURT: You've made quite a good argument, and
- 14 it's a forceful one and a right one, but in many respects, I
- think the Court has got to be mindful of the fact that perhaps
- it played a role in this situation as well, and when that
- 17 happens, the Court has to be somewhat more understanding than
- 18 when the parties are on their own, do something that is
- 19 prohibited by an order. So that's kind of what's on my mind,
- 20 and if you want to address any of that, you can.
- MS. STOLL-DeBELL: I just think Lawson didn't do
- 22 anything wrong here for this particular issue.
- 23 THE COURT: You didn't, and I don't think he's argued
- 24 for one minute that you did anything wrong with respect to what
- you designated and how you interpreted things. He did say you

- 1 should have raised it earlier with me and with them, and
- 2 perhaps there's some truth to that.
- 3 MS. STOLL-DeBELL: So my response to that is, Lawson
- 4 should not have to suffer for this, and we will suffer unless
- 5 you grant our motion. If we have to do a continuance and look
- 6 at hiring another expert, that's substantially more cost in a
- 7 case that has cost already a lot of time and money, frankly,
- 8 Your Honor.
- 9 THE COURT: I'm well aware of that one.
- 10 MS. STOLL-DeBELL: So, you know, and allowing them to
- 11 just get by with violating this rule and put on two experts is
- 12 not fair to Lawson either. It's very prejudicial.
- 13 THE COURT: I understand your point.
- 14 MS. STOLL-DeBELL: I would ask that you keep those
- things in your mind, Your Honor.
- 16 THE COURT: I've had them in my mind as I've been
- 17 reading these things. I understand where you are and what the
- 18 situation is. It's clear from the papers. I probably could
- 19 have decided this without argument, but I felt like it was only
- 20 fair to hear. Okay, thank you.
- 21 Well, the scheduling order says only one expert per
- 22 discipline is permitted except by order of the Court. In
- 23 February, or in March, I guess it was -- when was it you made
- your disclosures, 16(b) that you rely on?
- MS. STOLL-DeBELL: October.

- 1 THE COURT: October, yes. October ePlus identifies
- 2 its experts, describes their fields of expertise, and there's
- 3 significant overlap in them, very significant overlap. And
- 4 then there is identified what the true state of affairs is when
- 5 the expert reports are filed. And as it turns out, Mr. Weaver
- 6 is addressing both infringement and invalidity, and Mr.
- 7 Niemeyer is addressing a basic subject related to the issue of
- 8 infringement that is needed by Mr. Weaver in order to formulate
- 9 his opinions. Mr. Hilliard is addressing just two components
- 10 of the aspect of invalidity.
- 11 Right after that occurred -- when were those reports
- 12 filed, the infringement report?
- MS. STOLL-DeBELL: I believe it was May 5th.
- 14 THE COURT: Within a couple of days after that, the
- defendants complained of the problem to ePlus, and ePlus --
- 16 neither ePlus nor the defendants then came to the Court and
- 17 raised it at a point in time when something could have been
- 18 done about it.
- 19 Something can be done about it now, and then mindful
- 20 of the scheduling for motions in limine, ePlus thought the best
- 21 way to deal with it, after they got Lawson's response, was to
- file a motion in limine promptly which they did and acted
- 23 properly in doing that.
- 24 The problem that I see here is that the Court has a
- 25 role in not clarifying what "one per discipline" means, and it

- 1 is not right for the parties to be saddled with the
- 2 consequences of the Court's failure to be precise in its
- 3 orders.
- 4 Mr. Robertson is correct that the purpose of that
- 5 provision is to avoid redundant, cumulative expert testimony
- and the situation that is presented when you have three experts
- 7 testifying essentially to the same thing and you're trying
- 8 to -- and one side is forced then to try to meet the number of
- 9 experts that the other side puts on.
- 10 That was the intent of the provision, and it's the
- 11 way it's been applied over the years. So I can't say ePlus's
- 12 interpretation of the word "discipline" is wrong in perspective
- 13 of its representations that there will be no overlapping
- 14 testimony. I can't say either that the testimony -- that the
- interpretation of Lawson was wrong in respect of its
- 16 interpretation of the matter.
- 17 Under the circumstances, it's important to remember
- 18 that under Rule 1 of the Federal Rules, it is the purpose of
- 19 all the rules, federal and local, to achieve a prompt or a
- 20 speedy, just, and efficient resolution of cases. So this rule,
- 21 this order has to be interpreted in respect of the basic
- 22 concepts of fairness and justice as well.
- Doing that in this case under the circumstances of
- 24 this case, so long as there isn't any overlapping testimony,
- 25 justice can best be served by denying this motion and allowing

- ePlus leave to have either -- I mean Lawson, excuse me, it's
- 2 been a long day -- to have time to have another expert if it so
- 3 desires if it feels like it's disadvantaged in the area of
- 4 source code. I think that -- I'm sure that your own people,
- 5 you can probably do that in-house, but if you need to go
- 6 outside, you can go outside, and you can meet Mr. Hilliard's
- 7 testimony with another expert if you so desire.
- 8 I think that in that way -- I regret the Court's
- 9 failure to define the matter more precisely, and I regret that
- 10 you all didn't bring this to me when it first came up, because
- 11 I would have solved it by extending your time for getting
- 12 experts and giving you some extra leeway had it been brought to
- me, but I don't think that the result that should obtain here,
- 14 notwithstanding that you all didn't come to the Court as early
- as you should have, is to prejudice the outcome of the case by
- 16 striking experts which will, in effect, mean that one party or
- 17 the other is left without evidence on a topic thereby
- 18 resulting, or almost assuredly resulting, in a Rule 50(b)
- 19 motion that will be based on something that's artificial and
- 20 not in the interest or the spirit of the enforcement of the
- 21 rules, nor do I think it's fair to keep Lawson tied to where it
- 22 is right now.
- 23 It doesn't have to have any other experts. I need
- 24 for you to fish or cut bait very quickly, but you have every
- 25 right to talk to your client and caucus among yourselves, and I

- didn't really mean to put you in the position that you had to
- 2 answer right today, but you handled it correctly by saying you
- 3 had to go talk to somebody, and you're absolutely right. You
- 4 had to.
- 5 So that will be the ruling in this motion. How much
- 6 more do we have in the way of motions? How many, Mr. --
- 7 MR. McDONALD: I think we have two left, Your Honor,
- 8 one on the demonstration system and the other on the third
- 9 party, the South Jersey customer's deposition, and two
- 10 demonstrations.

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- 11 THE COURT: I think we ought to take a little break.
- 12 I'll tell you, I'm worried Ms. Peterson is going on strike here
- anyway, so we'll take about a 15-minute recess, and then we'll
- 14 try to finish these up this afternoon.
- 16 (Recess taken.)
- 18 THE COURT: Which goes first, ePlus's four or
- 19 Lawson's nine? Excuse me, Mr. Robertson.
- 20 MR. ROBERTSON: Sorry, Judge.
- 21 THE COURT: Which goes first, ePlus's four or
- 22 Lawson's nine? They both are demonstrations sort of generally.
- 23 MS. ALBERT: I'll address ePlus number four first if
- 24 the other side doesn't --
- THE COURT: Is that okay with you?

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THE COURT: August 19th. Both of you have some
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     problems in the case, folks, problems that warrant a serious
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     look at whether you're going to settle it or not, and I will
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     say -- I wasn't saying this for settlement purposes. I
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     genuinely believe that your damages case takes a hit for the
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     reasons that I expressed, and I wasn't trying to communicate
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     that for purposes of inviting you all to settle, but whereas
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     here you have liability problems, and you might make sure you
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     communicate this to Mr. McDonald, and you do, I think, have
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     some liability problems, and they have damage problems.
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               That usually provides a reasonably efficacious way in
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     which to try to reach an accommodation that businesspeople can
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     live with. All right? Thank you. We will be in adjournment.
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                      (End of proceedings.)
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               I certify that the foregoing is a correct transcript
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     from the record of proceedings in the above-entitled matter.
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